

MOHAN GUPTA

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Department of Management Studies
RAJIV GANDHI INSTITUTE OF PETROLEUM
TECHNOLOGY
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Name of Discipline: *Marketing and Energy.*

EDUCATIONAL BACKGROUND		
MASTER OF BUSINESS ADMINISTRATION (Pursuing)	NA	2021-Present
B. TECH. - (Mechanical Engineering), MDU, B.S. Anangpuria Institute of tech. & Mgmt., Faridabad	61%	2019
XII – Swami Dharmanand Sr. Sec. School, Faridabad, CBSE Board	69%	2015
X – St. Thomas Sr. Sec. School, Faridabad, CBSE Board	78%	2013
WORK EXPERIENCE		
SPG Auto Components Pvt. Ltd. (Role: Junior Team Leader) Key contributor in manufacturing of various types of Washers – Spring Washers, Belleville Washers and Dowel Pin <u>Job Role & KPI:</u> <ul style="list-style-type: none">Led the development of a hassle-free process of washer production and enhanced the quality of products that we deliver to our customers.A 9% increase in incremental revenues within one year.Completed 3 minor and 2 major projects involving “Micron Coating Electroplating” & “Rust Free Coating”.		September 2019 to May 2021
Seabird Logisolution Pvt. Ltd. (Role: Management Trainee) Collaborated in a team-focused environment providing inventory and warehousing solution to diverse industry clients. <u>Job Role & KPI:</u> <ul style="list-style-type: none">Helped build software and process to decrease the in-process time of the products handled in our warehouse.Completed a couple of major projects, working closely with the agile development team to develop, test, and maintain Web- and desktop-based & mobile-based software applications.Supervised my team in a 223829 sqm facility, working with 23599-line items and more than 50 lakh hash quantities having an inventory value of approx.- 95 crores.		February 2019 to August 2019
INTERNSHIPS		
Name of Organization: Indian Oil Corporation Ltd. Department: Sales & Marketing. Project: Increasing the sales of Indane XtraTej during the financial year 2022-2023. Period: June 2022 - July 2022		
Name of Organization: S.P.G. Auto Components Pvt. Ltd. Department: Production & Inspection Department Period: June 2018 - August 2018		
Name of Organization: Escorts Limited Department: Engine & Hydraulics Department along with assembling & manufacturing processes of a Farmtrac (12-120 HP) Period: June 2017 – August 2017		
Name of Organization: India Yamaha Motor Pvt. Ltd. Department: Machine Shop Department & Crank Shaft Balancing Department Period: June 2016 - August 2016		

RESEARCH PROJECTS AND PUBLICATIONS	
<p>Micron coating electroplating</p> <ul style="list-style-type: none"> Description: - A very thin layer of metal 20-25 micron is applied as a coating with the method of electroplating to give resistance to corrosion and wear/tear. Principle Savings: - 10-30 paise/piece and an overall increase in the quality of a product. 	2020
<p>Z-B-W Picking</p> <ul style="list-style-type: none"> Description: - We distributed our inventory in various zones like high-medium-low picking zones to decrease the time taken by the picker for picking challans. Principle Savings: - Time and Manpower saving an increase of 10% challans each picker can pick in that time interval. 	2019
<p>VHS Software and application</p> <ul style="list-style-type: none"> Description: - We were virtually tracking the vehicle in our Vehicle Holding Software for the proper management of traffic in the corridor Principle Savings: - Fewer accidents and systematic unloading of the vehicle. 	2019
SKILLS	
System Skills Well versed with Microsoft Office Suite (Word, Excel, Power point etc.), S.A.P., Python , MySQL, Auto CADD , SolidWorks , Ansys , SPSS , Arena.	
Language English, Hindi and German (Beginner)	
Soft Skills Project Coordination, Critical Thinker, Great at Problem Solving & Accustomed with Teamwork and Leadership.	
AWARDS AND CERTIFICATIONS	
Achieved a white belt certification in Six Sigma by – Aveta Business School	2020
Attended the 4 days training program on Six Sigma – green belt conducted by BIS (Bureau Of Indian Standards).	2019
Initiated a kaizen project in our organization to welcome new ideas from the ground level employees in improving the basic work process and were able to collect about 100 kaizens.	2019
Inspected the 5s drive in the company on weekly basis for 2 months.	2019
EXTRACURRICULAR ACTIVITIES	
• Active participation in CSR activities of S.P.G. AutoComponents Pvt. Ltd.	2021
• Active member of NGO named “Sai Sandesh Sansthan”, and active participation in its activities.	2020
• Presented a working project – Sand Filter & Separator in the Techspring-2019 , the techno fest of our college.	2019
• Former member of Training & Placement cell of BSAITM.	2019
• Our team was the first position holder in an inter-college Nukkad Natak completion held in YMCA, Faridabad.	2018
• Played the role of a volunteer in a blood donation camp initiated by our college.	2018

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Signature: Mohan Gupta
Date: 21/4/2022